



USAMA MEHMOOD



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Date of Birth: 28/11/1992



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About Me



Dedicated and results-driven education professional with more than 10 years of experience in teaching, administration, and management. Proven track record of successfully leading educational institutions, developing and implementing effective educational strategies, and fostering a supportive learning environment.

Work Experience



Business Development Manager & Economics Lecturer

City: Lahore

Country: Pakistan

Lahore Leads University

- Delivered lectures in Economics/Commerce, ensuring effective concept clarity and student engagement
- Supervised and mentored students, supporting academic performance and career guidance
- Led business development initiatives including student recruitment, outreach, and admissions growth
- Designed and executed marketing strategies and partnerships to expand institutional reach and visibility

Office Executive & Teacher (Aug, 2014 - Nov, 2024)

City: Lahore

Country: Pakistan

AIMS ACADEMY

- Administrative Support: Provided administrative assistance, supporting the smooth operation of the institute.
- Financial Management: Successfully managed financial matters, ensuring efficient resource allocation, budgeting, and timely payments.
- Teaching Excellence: Effectively taught Economics and Mathematics to students, fostering academic excellence and promoting critical thinking.
- Disciplinary Matters: Demonstrated leadership in maintaining a conducive learning environment by addressing and resolving disciplinary issues promptly and fairly.
- Marketing and Promotion: Conceptualized and implemented marketing strategies to promote programs, enhancing the institute's visibility and attracting new enrollments.

Office Administrator (Feb, 2022 - April, 2024)

City: Lahore

Country: Pakistan

Al-Razi Institute

- Managed admissions process from application to enrollment, verifying student documents and information.
- Maintained accurate records and files, ensuring compliance with institutional and regulatory requirements.
- Provided administrative support, communication, and customer service to students, parents, faculty, and staff.

Economics Teacher (May, 2021 - April, 2023)

City: Lahore

Country: Pakistan

SIDDIQUI SCIENCE ACADEMY

- Teaching: Taught economics, helped the students to analyze the situation and developed the critical thinking.
- Syllabus Formation: Was responsible for the course orientation throughout the session.

General Manager (April, 2019 - Dec, 2021)

City: Lahore

Country: Pakistan

PARAGON PRINTERS

- Account Management: Oversaw and managed client accounts, ensuring timely delivery and satisfaction.
- Financial Management: Supervised financial operations, including budgeting, forecasting, and expense control.
- Customer Service: Coordinated daily customer demands, resolving issues and ensuring customer satisfaction.
- Employee Management: Led and managed a team, delegating tasks, monitoring performance, and fostering a productive work environment.
- Operational Management: Oversaw day-to-day operations, ensuring smooth workflow and efficiency.

Education & Certificates

Master of Philosophy (MPHILL) in Economics
Government College University - Lahore, Pakistan

Bachelors in Science (Honors) in Economics
University Of Education - Lahore, Pakistan

Publications

• **Author (working paper)**

Mehmood, U. (2025). Energy Prices and Industrial Output: Evidence from G-7 Countries. MPhil Thesis, Government College University Lahore

Mehmood, Usama, [Energy Prices and Industrial Output: An Evidence From G7 \(June 01, 2025\). Available at SSRN: https://ssrn.com/abstract=5286434](https://ssrn.com/abstract=5286434) or <http://dx.doi.org/10.2139/ssrn.5286434>

• **Co-Author**

Shair., et al. (2025). Impact of Digitalization on Financial Resilience in Pakistan and India: Micro-Level Evidence. <https://pjsrjournal.com/index.php/Journal/article/view/422>

Achievements

- PEEF Scholar at Bachelors Level
- PEEF Scholar at Masters Level