



Jamshaid Mehmood

Business Development, Lead Generation, Business Growth

I inspire to maintain efficiency in work and create a positive impact through my leadership

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📍 Lahore, Pakistan

🌐 jamshaidxm

SKILLS

Sales Navigator Hubspot

Skrapp.io Canva

Instantly.ai SalesHandy

Upwork Seamless.AI

Lusha ZoomInfo Slack

Crunchbase Apollo

Calendly Typing

Pipedrive Writing

MS Office Botsol

Email Marketing

Mailchimp Mailsuite

Adapt.io Restat

Openphone Zoho

Inforaphics CRMs

LANGUAGES

English

Full Professional Proficiency

Urdu

Native or Bilingual Proficiency

INTERESTS

Reading Writing

Painting Hiking Welfare

WORK EXPERIENCE

Experience 01 - Business Development Executive

KnowledgeCity

Responsible for lead generation, client acquisition, and business growth using platforms such as LinkedIn, Sales Navigator, and Email Marketing.

Sep 2025 - Present | Remote

Business Development Executive

CodeFulcrum

Driven BD Executive at CodeFulcrum. Leveraged LinkedIn, Sales Navigator, email marketing, and Upwork to drive market research and outreach.

Dec 2025 - Mar 2026 | Lahore

Experience 02 - Lead Generation Specialist

Metaviz Pro

As a Lead Generation Specialist, I am responsible for generating leads for the company using various strategies and platforms, including LinkedIn, Sales Navigator, Upwork, Fiverr, and email marketing tools.

Feb 2024 - Aug 2025 | Lahore

Experience 03 - Business Development Executive

Touchstone Communications

Proficient in generating and qualifying leads through cold outreach, emails, and CRM tools. Experienced in scheduling meetings, managing pipelines, and supporting sales teams by identifying potential clients and ensuring seamless lead handoffs. Provided a range of IT services, staff augmentation services, and staffing services to international clients.

Mar 2022 - Feb 2024 | Islamabad

Internship

Ministry of Planning and Development & Special Initiatives (MoPD&SI)

I worked as an Intern in Ministry of Planning and Development and Special Initiative (MoPD&SI). I was appointed to the Foreign Section of the ministry.

May 2022 - Aug 2022 | Islamabad

EDUCATION

Bachelors in International Relations (BS-IR)

National Defence University, Islamabad

2018 - 2022 | CGPA: 3.24

Computer Operator and Microsoft Course

Technical Education & Vocational Training Authority, TEVTA

2017 - 2018 | Grade: A1

Intermediate (Pre-Eng)

BISE Sargodha

2015 - 2017 | Percentage: 80.09

Matriculation (Science)

BISE Sargodha

2010 - 2015 | Percentage: 82.72