

AMMAD JAMIL

SUPPLY CHAIN MANAGEMENT & LOGISTICS

CONTACT

 +923440108004

 ammadjamil231@gmail.com

 www.linkedin.com/in/ammad-jamil

 Ghouri Town Islamabad

EDUCATION

- **BBA (SCM) (2020-24)**

National University Of Modern Languages (NUML) Islamabad

- **ICS (2018-19)**

F.G Quaid-e-Azam Degree College Scheme 3 (RWP)

- **MATRIC (2016 – 17)**

Army Public School and College (RWP)

SKILLS

- **Supply Chain Management Software (Oracle SCM)**
- **Inventory Management**

Ability to manage and optimize inventory levels, ensuring adequate stock while minimizing excess.

- **Procurement**

Knowledge of procurement processes, vendor management, and negotiation skills.

- **Forecasting and Demand Planning**

Ability to analyze data and predict future demand to optimize inventory levels and production schedules.

- **Operations Management**

Understanding of operations processes and the ability to improve efficiency and productivity.

- **Quality Management**

Knowledge of quality assurance principles and practices to ensure products meet standards.

- **Problem-solving**

Ability to identify issues and develop creative solutions to address them.

- **Communication Skills**

- **Teamwork**

Collaborating with cross-functional teams

- **Adaptability**

- **Time Management**

- **Proficient in MS Office**

PROFILE

Seeking a challenging role in SCM and logistics where I can apply my strong analytical skills, strategic mindset, and cross-functional collaboration abilities to streamline processes, reduce costs, and deliver exceptional supply chain solutions.

PROJECTS

- **Project 1: Manufacturing Bulb Sun City LED Bulbs (Pakistan)**

- **Role: Founder**

- **Description:** Founded Sun City LED Bulbs, a successful business focused on manufacturing bulbs by importing SKD (semi-knocked down) parts from China. Oversee all aspects of the business, including supply chain management, quality control, sales, and marketing.

- **Project2: The Hair Doctor Shampoo (Pakistan)**

- **Role: CO-Founder**

- **Description:** Led the successful launch of "The Hair Doctor" shampoo, a revolutionary product addressing three common hair problems with one solution. Developed the marketing strategy, branding, and product positioning. Future achievements market penetration, sales growth, or positive customer feedback.

- **Project3: Advanced Technologies for Packaging and Traceability (Pakistan)**

- **Role: Project Lead**

- **Description:** Led a project focused on utilizing advanced technologies for packaging and traceability of a product.

- **Project 3: Nestle SCM Process Research (Pakistan)**

- **Role: SCM Research Analyst**

- **Description:** Conducted in-depth research on Nestle's supply chain management (SCM) process. Analyzed existing operations, identified bottlenecks, and recommended strategies for process optimization, cost reduction, and enhanced efficiency. Collaborated with cross-functional teams to implement improvements, resulting in improved inventory management, streamlined logistics, or cost savings.

LANGUAGES

- English
- Urdu
- Punjab

WORK EXPERIENCE

- DEC 2024 - APR 2025

Allied Bank limited (Pakistan)

Business Development officer (BDO)

- Identify and develop new business opportunities to achieve sales and revenue targets .
- Build and maintain strong relationships with potential and existing clients .
- Conduct market research to identify trends, competitor activities , and potential growth areas.
- Negotiate and close deals with clients , ensuring mutually beneficial terms .



- May 2023 - DEC 2024

Pakistan Organic Association (Pakistan)

Manager coordination

Involves orchestrating activities among stakeholders like farmers, certification bodies, and government agencies to promote organic agriculture. They facilitate communication, oversee implementation of policies, and foster partnerships to advance sustainable practices in Pakistan's organic sector. Their role is crucial in ensuring compliance with standards, effective marketing, and overall growth of the organic industry.



- July 2023 - Sep 2023 (Pakistan)

GHQ, Army Housing Directorate SCM Section

Internee

As an intern in the Army Housing Directorate SCM Section, I assist in procurement activities, reconcile inventory records, handle clerical tasks, facilitate order bookings, and manage documentation. My responsibilities include researching suppliers, maintaining accurate inventory records, organizing supply chain documents, ensuring timely order placement, and supporting various administrative functions. This role offers hands-on experience in supply chain management within a military context, providing opportunities to develop key skills such as procurement, reconciliation, clerical work, order processing, and documentation management.



- Jan 2023-Jan 2024 (Pakistan)

President, CSR Society -

National University of Modern Languages

Led CSR Society, organizing impactful projects, fundraising, and awareness campaigns. Collaborated with NGOs, businesses, and volunteers for community benefit and sustainability. Spearheaded engagement initiatives, fostering social consciousness and community development.



- Sep 2022- Dec 2022

RHYTHM LED bulb organization (Pakistan)



Sale Executive

Identify and prospect new clients, maintain relationships with existing clients. meet sales targets, implement sales strategies, negotiate contracts, and provide excellent customer service.

- Feb 2021- April 2022

TALEEM-UL-FALAH SCHOOL SYSTEM (Pakistan)



Founder

1. Owned and managed a school during studies, developing strong leadership and management skills. Established trust, transparency, and shared purpose among parents, staff, community, and students.