

HAROON ABDULLAH

Sales Manager

House 919, Street 38, F-17/2, Islamabad

03215491615

Haroonalwani776@gmail.com

CAREER

Senior Sales Manager with 7+ years of experience in sales, team leadership, digital commerce and revenue generation. Successfully running my own businesses, property leads, and trading via zameen.com, OLX, and social media platforms. Skilled in Digital marketing, SEO, and Sales strategy with a strong focus on client acquisition, market research, and high-value deal closure across physical and digital channels. Driven by a long-term vision to become a successful multi-chain entrepreneur and future billionaire, I continuously seek growth, innovation, and high-impact opportunities to scale ventures across industries

EXPERIENCE

MANAGER SALES

ZAM ZAM ASSOCIATES | 2020-ACTIVE

- Managed sale and purchase of residential and commercial properties.
- Closed high-value deals through client handling, site visits, and negotiations.
- Develop and implemented sales strategies.
- Conducted property valuations, documentation, and deal finalization.
- Built strong client relations and repeat business through trust and service.
- Built strong relations with distributors, retailers and key compliance.

SENIOR SUPERVISOR

NIAZI ELECTRONICS 2018-2020

- Handled sales and promotion of LEDs, Refrigerators, ACs, and other products.
- Maintained product displays, stock level and showroom cleanliness.
- Coordinated with delivery teams for timely dispatch and installation.
- Prepared invoices and Warranty cards

SKILLS:

- Resolving customer issues and managing product complaints
- Assets Value evaluation and documents clarification as per rules and regulations
- Strategy making and organizing sessions
- Critical thinking and writing guidelines.
- Keeping records and documents.

EDUCATION

MBA / BAHRIA UNIVERISTY ISLAMABAD

SEP 2020 | CGPA 3.45

Master's in Business Administration, Specialization in Marketing, sales, expertise in Sales, Trades & Expo, Digital marketing, social media promotions and advertisement.

BBA / BAHRIA UNIVERISTY ISLAMABAD

MAY 2018 | CGPA 3.39

Bachelors in Business Administration, Specialized in Marketing, Making professional add, sales target achievements, Habit forming products, Analyzed competitive marketing,

FSC (PRE-ENG) / ARF COLLEGE, MIANWALI

2010-2012 | PERCENTAGE 78%

Pre-Engineering subjects including physics, chemistry and mathematics.

MATRIC (SCIENCE) / ARF COLLEGE, MIANWALI

2008-2010 | PERCENTAGE 79%

Science subjects Biology, mathematics, physics and chemistry etc.

INTERESTS

- Conducting Surveys and Market Analysis
- Product Hunting and innovation
- Sales strategies and team leadership
- Customer psychology & buying Behaviors
- Business Developments & Client making.
- Travelling and Marketing.