



HAMZA SAMAD

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SUMMARY

Recently completed my MBA (Finance) with a good academic record. I have experience in customer sales and business development within the banking sector and in the multinational company. My key achievements include receiving Dean Honor awards for academic excellence. I'm beginner skilled in tools like MS Office, Adobe Illustrator, R Studio and Figma, which complement my finance studies.

EDUCATION

MBA (Finance) - 2025

Capital University of Science & Technology(CUST) Islamabad in 2025 with 3.3 CGPA

BBA (Finance) - 2022

National University of Modern Language (NUML) Islamabad with 3.1 CGPA

Bachelor of Commerce (B.COM) - 2019

Punjab Group of Colleges with 2nd Division

Intermediate in Computer Science (ICS) - 2016

Punjab Group of Colleges, Rawalpindi

Matriculation - 2013

Govt. Elliot High School, Rawalpindi

WORKING EXPERIENCE

ACCOUNT & DATA OFFICER

Lotte Kolson Distribution

- Work as key operator on software (Fourgen) to manage daily sales reports, products and manage target achievement of Employees.

BUSINESS DEVELOPMENT OFFICER (BDO)

Askari Bank Walayat Complex Branch

- Worked in sales department as a BDO to handling sales, Customer relations & Promoting baking services.

ACCOUNT & DATA OFFICER

Pepsi Intl Distribution

- Worked on software to manage daily basis employees report or stock in and out and manage all worker's achievement reports.

CERTIFICATIONS

INTERNSHIP - 2018

Attock Refinery Limited in HR office

INTERNSHIP - 2021

Askari Bank Walayat Complex Branch

GRAPHIC DESIGNING COURSE - 2023

Azad Chaiwala Institute, Rawalpindi

Different Gaming Certificates

Bowling Alley, Cricket, Table Tennis, Badminton

Dean of Honor Certificate (

Capital University of Science & Technology, Islamabad

SKILLS

- MS Office
- R Studio
- Adobe Illustrator
- Figma
- Time Management
- Team Collaboration
- Account Management
- Interpersonal Skills

HOBBIES & INTEREST

- Gaming's
- Learning New Skills
(Software etc.)

LANGUAGES

- Urdu
- English
- Punjabi