



Ali Hussain

Research Scholar

Contact

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About Me

I am a business graduate with diverse knowledge and experience. The most pertinent thing for me is commitment to my assigned task for a successful outcome.

Education

- Masters of Business Administration
Arid University, Rwp 2009-2013
- Bachelor of Science
University of Punjab, Lahore 2008-2009

Experience

- Sales Promotion Officer
Lucky Core Industries Ltd Apr 2021- Oct 2024
My placement was as assistant regional sales manager of the soda ash business. My job responsibilities included pushing customers for payment and arranging transport accordingly, parking payments and reconciliation of orders in S4HANA, sending deposit slips to head office for payment reconciliation, sending invoices and payments to customers, and maintaining the record of sales tax invoices, tax returns, and annual health, safety, & environment records.
- Visting Lecturer
Uswa Institute of higher Education, Sihala Road, Islamabad Dec 2022-Feb 2023
Taught Principles of Marketing to BBA students.
- Accounts Manager Operations
Carecloud Inc. Apr 2017-Apr 2020
It's a US-based healthcare technology company. My key responsibilities included managing accounts receivable for key accounts, verifying patient benefits and prior authorizations, and communicating with insurance companies regarding these tasks. Overall, my job responsibilities involve efficiently managing the revenue cycle for assigned clients in order to establish and maintain positive, long-term relationships with customers, specifically doctors.
- IT Officer
Abudawood Trading Company Sep 2016-Apr 2017
It's the largest and exclusive logistic partner of Procter & Gamble Ltd. I learned operations of billing, partials, cuttings, cancellation, and repeat in SAP, HHTs processing, coordination with the supply and sales teams for day-to-day operations, and daily reporting of different section sales and return reports.
- Management Associate
PTCL Mar 2015-Apr 2016
I worked for almost one year with higher management in the product & pricing section of the wireless commercial department at PTCL Headquarters. My daily responsibilities included developing a daily business dashboard, meeting ad hoc reporting requirements, and analyzing parameters of sales, customer retention, churn or disconnection, active subscribers, etc. I had been made capable of forecasting different commercial offers for achieving the goal set by higher management.
- Marketing Intern
GFA/GIZ Apr 2012-Jun 2012
It's a German consultancy firm project on safe blood transfusion with the Pakistan government health sector. I was responsible for drafting a framework for the project. It was successfully completed in two months.