

CV & Career Brief

FAHEEM AHMED QURESHI

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Summary

Insightful and highly analytical professional with strong credit, risk, and business acumen. Carrying well-rounded experience of over 30 years in both Central and Commercial Banking, comprising Credit, Consumer Banking, Corporate Leasing, Internal Audit and Institutional Sales. Proven track record of leadership skills, customer relationship management, team management, and training. Ability to rapidly adapt to change and take ownership of challenging assignments.

Banking Profile:

- EVP/Country Head Institutional Sales Division, Askari Bank Ltd. Head Office, Islamabad. From Nov'22 to Dec'23.
- Senior Vice President/Head of Corporate Leasing (Corporate & Investment Banking Group). Credit sanctioning authority up to PKR 300 M. Askari Bank Ltd. Head Office, Islamabad. From 2016 to 11 November 2022.
- Joined Askari Bank in 1995. Worked in diverse disciplines such as Internal Audit (1995-2001); Executive-in-Charge, President's Support Office (2001-2004); Consumer Banking: Head of Consumer Credit & Risk/Acting Country Head (2004-2012), Corporate & Investment Banking: Country Coordinator-Credit Risk for Group Head CIBG (2012-2015).
- Inspecting Officer, Non-Bank Financial Institutions Dept. Central Directorate. State Bank of Pakistan Karachi (1993-1995).
- Officer-in-Charge Credit Dept. Mehran Bank Ltd. Rawalpindi Branch (1992-1993).
- Twice invited by the State Bank of Pakistan to conduct Banking-related trainings at Peshawar and R'Pindi (c 2010, 2012).
- Upon request of HRD, Askari Bank, independently conducted four training sessions on "Branch Manager Excellence Program – Customer Relationship Management & Business Development" during 2021.
- Attended various training courses on Leadership, Credit Management, Risk Management etc.

Academic Profile:

- MBA (Finance), Quaid-e-Azam University, Islamabad, 1989 with Medal of Honor/Certificate of Outstanding Performance.
- Diploma in Banking from The Institute of Bankers Pakistan. Received Two Awards in Banking Diploma: Mashreq Bank Prize for securing highest marks in Management. NIT Prize for securing highest marks in Commercial Law. Received Distinction in Finance of Foreign Trade & Foreign Exchange.
- ACCA (UK) Finalist
- MS-Management from Riphah Int'l University, 2021.

Personal Information:

- Date of Birth: 17 April 1966.
- Mailing Address: House no. 8, Street 13-A, Sector B, Defence Housing Authority, Phase 2, Islamabad.

References:

1. Mr. Kalim ur Rahman. Former Chairman of the Board – JS Bank Ltd., Former President & Chief Executive Askari Bank Ltd. Contact cell no. 0300.8564333.
2. Mr. Nasier A. Sheikh. Former Member Board – Fauji Fertilizer Bin Qasim Ltd., Former CEO Askari Leasing Ltd. Contact cell no. 0300.8557774.

