

OZAL SAEED

Peshawar Cantt

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Objective

To obtain a position as **Lecturer in Applied Business and Economics** at the University of Rawalpindi, where I can apply my academic knowledge, research experience, and practical expertise to contribute to student development, institutional excellence, and impactful research.

Professional Summary

Dynamic academic and practitioner with over **10 years of experience** in **Economics, Management Sciences, and International Relations**, specializing in applied business research, public policy, and project implementation. Currently pursuing a **Ph.D. in Management Sciences**, with an **M.S. in Economics** and an **M.A. in International Relations**.

Demonstrated success in teaching, curriculum development, research supervision, and multi-stakeholder policy coordination. Adept at combining theoretical frameworks with real-world applications in economic development, project evaluation, and business analytics.

Education

- **Ph.D. Management Sciences**, Abasyn University Peshawar (2022 – Present)
 - **M.S. Economics**, Institute of Management Sciences, Peshawar (2012 – 2014)
 - **M.A. International Relations**, University of Peshawar (Private)
 - **B.Sc. (Hons) Economics**, Institute of Management Sciences, Peshawar (2007 – 2011)
 - **B.A. (Law & Economics)**, University of Peshawar (Private)
 - **F.Sc. (Computer Science)**, Fazaia Degree College, Peshawar (2005 – 2007)
 - **Matriculation (Science Group)**, Fazaia Degree College, Peshawar (2003 – 2005)
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Academic & Teaching Experience

Lecturer – Institute of Management Studies, University of Peshawar

March 2024 – September 2024

- Delivered lectures on economics, development planning, and project management.
- Integrated real-world project evaluations and economic modeling into coursework.

- Supervised undergraduate and graduate research projects.

Lecturer – Brains Institute, Peshawar

May 2023 – December 2023

- Taught Applied Business, Managerial Economics, and Financial Analysis.
- Designed course outlines aligned with HEC standards.
- Conducted seminars on project financing and economic indicators.

Lecturer – Institute of Peace and Conflict Studies, UoP

April 2020 – July 2020

- Delivered courses focused on development economics and socio-political conflict.
- Mentored students in interdisciplinary policy research.

Professional Experience in Applied Business & Policy

Policy Associate – Pakistan Alliance for Math and Science

Dec 2023 – March 2024

- Developed and analyzed STEM education policies with socioeconomic impacts.
- Led stakeholder engagement and evidence-based policy briefs.

Sector Specialist – Directorate of Science & Technology (DoST), KP

July 2020 – April 2022

- Conducted feasibility studies and evaluated innovation-based economic projects.
- Developed RFPs and managed stakeholder engagement in public-private partnerships.

Financial Analyst – Technical Services Firm

Sept 2014 – Jan 2018

- Prepared financial projections, investment analyses, and capital budgeting.
- Evaluated project sustainability and profitability using advanced econometric tools.

Research & Field Projects

- **Impact of Hepatitis on Individual Welfare** (MS Thesis)
- **Effect of Remittances on Pakistan's Economy** (Bachelor Research)
- **Field Monitor – FATA Transition Program** (CPPR, 2019)
- **Field Researcher – Citizen Report Card Baseline Study** (CPPR, 2013)

Publications

1. **CSR Perception and Employee Turnover** – *International Journal of Contemporary Issues in Social Sciences*
2. **Employee Training and Performance** – *IJCISS*
3. **Tooth Loss and Economic Implications** – *JKCD*
4. **The Psychology of Technology- Human Resource Interaction-** *Journal IISTR*

Professional Development & Certifications

- **Project Management Essentials**, Management and Strategy Institute
- **Lean Six Sigma (White Belt)**
- **Professional Diploma in Human Resource Management**, Syntax Resources (July–Sep 2024)
- **Amazon Learn & Earn Program**
- **UN e-Courses** on Climate Change, Gender, and Sustainable Development
- **SAP, GIS, DIT, and Procurement & Supply Chain Management Diplomas**

Conferences & Seminars

- **Post-Budget Seminar** – School of Liberal Arts, IMSciences
- **US-Taliban Agreement 2020 – Challenges & Prospects**
- **European Innovation Day**, Warsaw
- **CPEC Trade & Investment Forum** – PC Peshawar
- **UNICEF & USIP Webinars** on Education, Peacebuilding & Climate Action

Computer & Analytical Tools

- Microsoft Office Suite
- **SPSS, Gretl, EViews**
- **GIS, SAP**, Financial Modeling Software

Languages

- English: Fluent
- Urdu: Native

References

1. **Miss Sameen Shah**
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2. **Mr. Umar Orakzai**
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