



SHAFIQ ULLAH

Date of Birth: 15/02/1999

Nationality: Pakistani

Gender: Male

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Professional Summary

Motivated economics graduate with a multidisciplinary academic background in Economics, Sociology and along with strong practical experience in sales management, teaching, and academic research. Published author in peer-reviewed journals and attendee of international economics conferences. Proficient in statistical tools (STATA, SPSS, EViews) and skilled in communication, analysis, and teamwork. Interested in applying academic insights to practical challenges in both local and global contexts.

Education and Training

Master in National Economics

Shanxi University of Finance and Economics, China (2023 – 2025)

Bachelor of Studies in Economics

Kohat University of Science and Technology, Pakistan (2017 – 2021)

MSc (Sociology)

Allama Iqbal Open University, Pakistan (2020 – 2023)

Diploma in Information Technology (DIT)

Khyber Pakhtunkhwa Board of Technical Education, Pakistan (2020 – 2021)

Work Experience

Sales Manager at Afridi Pipes Factory, Kohat (2019 – 2021)

- Managed sales, product distribution, and client relations in key regional markets.
- Handled raw material purchasing and coordinated with production.
- Oversaw and coordinated daily market operations and team supervision.

Teacher of English and Mathematics at Frontier Model High School, Pakistan (2022 – 2023)

- Taught secondary-level English and mathematics.
- Designed lesson plans and improved student performance through interactive teaching.
- Mentored students in exam preparation and personal development.

Research Experience

During my master's research thesis, I explored the intersection of technology, environment, and development in a study titled "Impact of Technological Progress on Carbon Emissions: A Comparative Study between Pakistan and Bangladesh." The research investigated how technological progress impacts environmental sustainability in developing countries, comparing emission trends and policies

in Pakistan and Bangladesh. It emphasized the importance of sustainable technologies to balance economic growth with environmental preservation, offering policy insights for reducing emissions and promoting sustainable development in rapidly growing economies. (Taiyuan, China)

At the Bachelor's level, I specialized in Microeconomics, and my thesis, titled "Impact of Microfinance on Poverty Alleviation: A Case Study of Kohat," explored how micro-credit and financial services influence income levels, employment opportunities, and living standards among low-income households. The findings demonstrated micro-finance's significant role in poverty reduction, highlighting its potential as a tool for economic empowerment. The study also identified challenges, such as high interest rates and limited financial literacy, and proposed policy measures to enhance the effectiveness of microfinance in alleviating poverty. (Kohat, Pakistan)

Publications

- Impact of Technological Change on Level of Employment: A Case Study of Pakistan. (2024). Journal of Asian Development Studies, 13(4), 326-340.
- Impact of Female Education on Economic Growth: A Case Study of Pakistan. (2025). Journal of Asian Development Studies, 14(1), 205-217.

Conferences and Seminars

- Finance and Economics, Russia (12/02/2024 – 26/02/2024)
- Finance and Economics, Russia (07/04/2025 – 20/04/2025)

Certifications and Awards

- Introduction to Statistics – Stanford University (2024)
- Executive Diploma in HRM – MTF Institute (2024)
- Executive Diploma in Business Management – MTF Institute (2024)
- Financial Accounting Adjusting Entries – MTF Institute (2024)
- Mini MBA in Human Resources Management – MTF Institute (2024)
- MBA in Marketing – MTF Institute (2024)

MTF Institute*: Institute of Management Technology and Finance

Technical and Soft Skills

- Technical Tools: STATA, SPSS, EViews, Microsoft Excel, Word, PowerPoint, Overleaf
- Soft Skill: Academic Writing, Public Speaking, Research communication and Team Collaboration

Languages

- Urdu, Pashto – Native

- **English** – Fluent (C2) – Reading, Writing, Speaking
- **Chinese** – Basic (A2) – Listening and Reading only

References

- **Dr. Yongqiang Wei:** Supervisor and Professor
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- **Tahir Iqbal:** Supervisor and Professor
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