

Muhammad Umer Saleem



Contact

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Personal Details

Father's Name:

Muhammad Saleem Ahmed

CNIC:

36103-1844375-3

Domicile:

Khanewal (Punjab)

Marital Status:

Married

Religion:

Islam

Date of Birth:

October 07, 1991

Career Objective

Seeking for a promising future with the opportunity to utilize my potential and knowledge in a creative and educational environment aiming at the achievement of goals with hard work, dedication and distinction.

Skill Highlights

- Sales & Marketing
- Strong Decision Maker
- Complex problem solver
- Customer Dealing
- Innovative
- Service-focused

Experience

Relationship Associate- Consumer – Feb/2024 to Present**First Habib Modaraba, Islamabad**

- Management of auto financing portfolio in terms of sales, marketing, disbursement, documentation and recovery.

Sr. Business Development Officer – Sept/2020 to Feb-2024**Finja Lending Services Limited, Islamabad**

- Providing short term loans to SMEs of various FMCG Companies through supply chain financing.
- Building and maintaining healthy and professional relationship between customers and distributors to maintain the EMI portfolio.

Assistant Director (Admin & Marketing) – Nov/2019 to Jun/2020**Punjab Small Industries Corporation, Taxila**

- Assisting Project Director in all administrative activities regarding coordination, staff management and Official meetings.

Credit Risk Officer – Jun/2016 to Sept/2019**Nrsp Microfinance Bank Limited, Bahawalpur**

- Identifying credit risk in the assigned portfolio through field visits and communicating that risk with business team and Head Office with the suggestion of mitigating that risk.

Loan Officer-Individual – Feb/2015 to May/2016**Khushhali Microfinance Bank Limited, Khanewal**

- Management of individual loans portfolio in terms of disbursement, documentation, sales and marketing.
- Recovery of already disbursed portfolio to prevent NPLs and PAR.

Education

Master of Commerce - 2014

Bahauddin Zakariya University, Multan

3.27/4 (CGPA)