



AIR UNIVERSITY

TRANSCRIPT

Bachelor of Business Administration (HONS)

Roll No: 080631
Name: Syed Muhammad Nabeegh Arshad
Date of Birth: February 9, 1991

FALL-2008				SEMESTER-I				SPRING-2009				SEMESTER-II							
Code	Course	Cr. Hrs	Grade	Code	Course	Cr. Hrs	Grade	Code	Course	Cr. Hrs	Grade	Code	Course	Cr. Hrs	Grade				
HU101	Communication Skills	3	C+	MA104	Business Mathematics	3	B-	HU202	Business Communication II	3	C+	BA424	Financial Institutions and Markets	3	B-				
HU116	Islamic and Pakistan Studies	3	C+	BA112	Financial Accounting II	3	B-	BA242	Marketing Management	3	C+	BA354	Human Resource Management	3	B-				
BA111	Financial Accounting I	3	B-	BA131	Microeconomics	3	B	BA356	Entrepreneurship	3	B-	BA358	Comparative Management	3	B				
BA151	Principles of Management	3	B-	HU102	Skillful Reading and Writing	3	B	BA357	E-Commerce	3	B+	BA313	Cost Accounting	3	B				
BA157	Management Information System	3	B	BA121	Introduction to Business Finance	3	B+	BA252	Organizational Behavior	3	B-	BA357	E-Commerce	3	B+				
SGPA				2.67	SGPA				3.06	SGPA				2.96					
FALL-2009				SEMESTER-III				SPRING-2010				SEMESTER-IV							
Code	Course	Cr. Hrs	Grade	Code	Course	Cr. Hrs	Grade	Code	Course	Cr. Hrs	Grade	Code	Course	Cr. Hrs	Grade				
BA232	Macroeconomics	3	C+	HU202	Business Communication II	3	C+	HU202	Business Communication II	3	C+	BA242	Marketing Management	3	C+				
HU214	Introduction to Sociology	3	B-	BA242	Marketing Management	3	C+	BA356	Entrepreneurship	3	B-	BA356	Entrepreneurship	3	B-				
HU201	Business Communication I	3	B	BA356	Entrepreneurship	3	B-	BA322	Financial Management	3	B-	BA322	Financial Management	3	B-				
BA241	Principles of Marketing	3	B	BA322	Financial Management	3	B-	BA252	Organizational Behavior	3	B-	BA252	Organizational Behavior	3	B-				
MA205	Business Statistics	3	B+	BA252	Organizational Behavior	3	B-	MA206	Statistical Inference	3	B	MA206	Statistical Inference	3	B				
MA207	Calculus	3	B+	MA206	Statistical Inference	3	B	SGPA				2.56	SGPA				2.56		
SGPA				2.94	SGPA				2.56	SGPA				2.56					
SUMMER-2010				SUMMER SEMESTER				FALL-2010				SEMESTER-V							
Code	Course	Cr. Hrs	Grade	Code	Course	Cr. Hrs	Grade	Code	Course	Cr. Hrs	Grade	Code	Course	Cr. Hrs	Grade				
BA242	Marketing Management	3	B+	BA424	Financial Institutions and Markets	3	B-	BA424	Financial Institutions and Markets	3	B-	BA444	Marketing Issues in Pakistan	3	B+				
SGPA				3.33	BA354	Human Resource Management	3	B-	BA354	Human Resource Management	3	B-	BA323	Commercial Banking	3	A-			
SGPA				3.33	BA358	Comparative Management	3	B	BA358	Comparative Management	3	B	SGPA				3.50		
SGPA				3.33	BA313	Cost Accounting	3	B	BA313	Cost Accounting	3	B	SGPA				3.50		
SGPA				3.33	BA357	E-Commerce	3	B+	BA357	E-Commerce	3	B+	SGPA				3.50		
SGPA				3.33	SGPA				2.93	SGPA				2.93					
SPRING-2011				SEMESTER-VI				SUMMER-2011				SUMMER SEMESTER							
Code	Course	Cr. Hrs	Grade	Code	Course	Cr. Hrs	Grade	Code	Course	Cr. Hrs	Grade	Code	Course	Cr. Hrs	Grade				
BA323	Commercial Banking	3	F*	BA444	Marketing Issues in Pakistan	3	B+	BA444	Marketing Issues in Pakistan	3	B+	BA444	Marketing Issues in Pakistan	3	B+				
BA314	Managerial Accounting	3	C+	BA323	Commercial Banking	3	A-	BA323	Commercial Banking	3	A-	BA323	Commercial Banking	3	A-				
BA464	Project Management	3	C+	SGPA				3.50	SGPA				3.50	SGPA				3.50	
BA336	Development Economics	3	B	SGPA				3.50	SGPA				3.50	SGPA				3.50	
BA355	Operations Management	3	B	SGPA				3.50	SGPA				3.50	SGPA				3.50	
BA343	Strategic Marketing	3	A	SGPA				3.50	SGPA				3.50	SGPA				3.50	
SGPA				2.44	SGPA				2.44	SGPA				2.44	SGPA				2.44

Controller of Examinations
February 18, 2013

Program Completion Date: January 31, 2013
Session: 2008 - 2012

Notation: * Original grade for a course(s) repeated not included in computation of GPAs.

S.No. 010348

(ZAFAR AHMED)
Air Cdre (Retd)
Registrar



AIR UNIVERSITY

TRANSCRIPT

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Roll No: 080631
Name: Syed Muhammad Nabeegh Arshad
Date of Birth: February 9, 1991

FALL-2011 SEMESTER-VII				SPRING-2012 SEMESTER-VIII			
Code	Course	Cr. Hrs	Grade	Code	Course	Cr. Hrs	Grade
BA394	Consumer Behavior	3	C+	BA457	Business Policy and Strategic Management	3	F*
BA397	New Product Development	3	C+	BA465	Tax Management	3	C
BA362	Business Law	3	B	BA437	Money and Banking (Monetary Management)	3	B-
BA363	Business Research Methods	3	B	BA398	Brand Management	3	B
BA435	International Trade and WTO	3	B	BA395	Advertising and Event Management	3	B+
SGPA		2.73		BA499	Final Year Project	3	A
				BA466	Internship	3	A
SGPA				SGPA		2.71	
SUMMER-2012 SUMMER SEMESTER				FALL-2012 SEMESTER-IX			
Code	Course	Cr. Hrs	Grade	Code	Course	Cr. Hrs	Grade
BA314	Managerial Accounting	3	A-	BA457	Business Policy and Strategic Management	3	A-
SGPA		3.67		SGPA		3.67	

Credit Hrs. successfully completed 144.00
Credit Hrs. Transferred 0.00
Total Credit Hrs. 144.00
--Degree requirements fulfilled--

CGPA: 2.97
Academic Standing: Fair

Controller of Examinations
February 18, 2013

Program Completion Date: January 31, 2013
Session: 2008 - 2012

Notation: * Original grade for a course(s) repeated not included in computation of GPAs.

(ZAFAR AHMED)
Air Cdre (Retd)
Registrar

S.No. 010349

S.No. 009505

AIR UNIVERSITY

Be it known that by virtue of the authority vested in it by law,
and upon the recommendation of the faculty, the Board of Governors has conferred upon

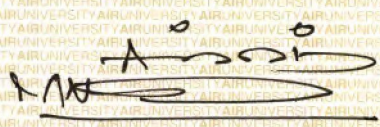
SYED MUHAMMAD NABEEGH ARSHAD

the degree of

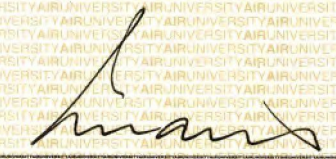
Bachelor of Business Administration (Hons)

With all rights, privileges and honours.

Awarded at Islamabad, this 24th day of April, 2014.



Registrar



Vice Chancellor

360



Asif Iqbal
TESTED
Asif Iqbal
Attestation Officer
18 DEC 2011
Higher Education Commission
Government of Pakistan
Islamabad

17 MAY 2024



Checked by Abdul Jabbar Detho
Assistant Director (Cons-11)

MINISTRY OF FOREIGN AFFAIRS
not responsible for the
contents of the documents



Ministry of Foreign Affairs, Pakistan
HQ42819saa

Registration No : 080631

Session: 2008-2012

Degree Completion Date: 31-01-2013

Prepared by :

(Signature)
(Tariq Ali Abbasi)
Registration Assistant

Checked by :

(Signature)
(Amjad Mehmood)
Assistant Registrar



3478-ISL

SHAHEED ZULFIKAR ALI BHUTTO
INSTITUTE OF SCIENCE AND TECHNOLOGY
KARACHI, PAKISTAN

has conferred upon

Syed Muhammad Nabeegh Arshad s/o Syed Muhammad Arshad Hafeez

the degree of

Master of Business Administration

in the

Faculty of Management Sciences

February 4, 2016

Mahmud W. M.
President

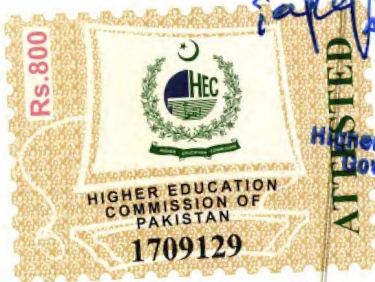


Azeemul
Chancellor

Ministry of Foreign Affairs is
not responsible for the
contents of the documents



Ministry of Foreign Affairs, Pakistan
HQ42819saa



Asif Iqbal
Attestation Officer
18 DEC 2011
Higher Education Commission
Government of Pakistan
Islamabad

Checked by Abdul Jabbar Detho
Assistant Director (Cons-II)

17 MAY 2024

Qadi **Verified**

Date: 28-03-17

Records Office

SZABIST

Karachi - Pakistan

Serial No. 003082



005468

SHAHEED ZULFIKAR ALI BHUTTO
INSTITUTE OF SCIENCE AND TECHNOLOGY
(Established through Sindh Govt. Act No. XI of 1995)
Karachi, Pakistan

TRANSCRIPT

Name: SYED MUHAMMAD NABEEGH ARSHAD Serial No: ISL-3478
Father's Name: SYED MUHAMMAD ARSHAD HAFEEZ Reg. No: 1335130
Program: Master of Business Administration Enrollment Date: 02-09-2013
Graduation Date: 04-02-2016 Issue Date: 08-06-2016

Course No.	Subject Title	Credit Hours	Grade	Grade Points	Semester GPA
	Semester - Fall 2013				
BA 5103	Advanced Research Methods	3	C	2.25	3.06
BA 5104	Strategic Management	3	B	3	
BA 5122	Brand Management	3	A	3.75	
BA 5281	Digital Marketing	3	B+	3.25	
	Semester - Spring 2014				
BA 5127	Global Marketing	3	B	3	3.17
BA 5203	Strategic Marketing	3	B-	2.75	
BA 5225	Personal Selling	3	A	3.75	
	Semester - Summer 2014				
BA 5208	Strategic Finance	3	C+	2.5	2.50
	Semester - Fall 2014				
BA 5308	International Business	3	C+	2.5	2.75
BA 5318	Organizational Development and Analysis	3	B	3	
	Semester - Fall 2015				
BA 5109	Thesis: Impact of Social Media Groups, Consumer Social Groups and Age Groups on Soft Drink Consumption with the Mediating Role of Consumer Socialization	6	B+	3.25	3.25

Total Credits

36

CGPA

3.02

The candidate has a previous BBA (Hons.) degree from Air University, Islamabad
The candidate has completed the Internship requirements in Spring 2014
The candidate has completed all requirements for the Degree of MBA

Controller Records

Examination Controller

Head of Campus

Vice President
(Academics)

Grading Plan:*		
Letter	Numerical Value	Grade Points
A+	95 - to - 100	4
A	91 - to - 94	3.75
A-	87 - to - 90	3.5
B+	83 - to - 86	3.25
B	79 - to - 82	3
B-	75 - to - 78	2.75
C+	71 - to - 74	2.5
C	68 - to - 70	2.25
C-	65 - to - 67	2
D	60 - to - 64	1
F	00 - to - 59	0
S	Satisfactory	-

*Revised Grading Plan effective 2010 admissions